

Message Text

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53

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R 161226Z NOV 73

FM AMEMBASSY WARSAW

TO SECSTATE WASHDC 6672

INFO /AMEMBASSY BUCHAREST 1630

AMEMBASSY BUDAPEST

AMEMBASSY MOSCOW

AMEMBASSY PRAGUE

AMEMBASSY SOFIA

AMEMBASSY VIENNA

AMCONSUL MUNICH

AMCONSUL POZNAN

USMISSION BERLIN

UNCLAS WARSAW 5944

E.O. 11652: N/A

TAGS: BTRA, PL, RO, BL

SUBJECT: US AND POLISH TRADE CHAMBERS AGREE TO FORM
ECONOMIC COUNCIL

REF: STATE 216836; WARSAW 5792 (BOTH NOTAL)

VIENNA FOR EWTC: COMMERCE FOR BEWT

1. AT CONCLUSION OF NOVEMBER 12-14 VISIT HERE, DANIEL L. GOLDY, CHARIMAN OF INTERNATIONAL COMMITTEE OF THE US CHAMBER OF COMMERCE, INITIALED AN AGREEMENT BETWEEN THE US CHAMBER AND POLISH CHAMBER OF FOREIGN TRADE TO CREATE A REGULAR WORKING RELATIONSHIP BETWEEN THE TWO ORGANIZATIONS.

2. UNDER THE NEW AGREEMENT, A US-POLISH ECONOMIC COUNCIL WILL BE ESTABLISHED TO SERVE AS THE PRINCIPAL VEHICLE FOR TIES BETWEEN THE TWO CHAMBERS. COUNCIL WILL
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BE COMPOSED OF APPROXIMATELY 25 HIGH-LEVEL US BUSINESS-

MEN WITH INTERESTS IN POLISH MARKET AND A COMPARABLE NUMBER OF SENIOR DECISION-MAKERS WITH POLISH ECONOMY INCLUDING HEADS OF FOREIGN TRADE ENTERPRISES, INDUSTRIAL ORGANIZATION, BALKS, AND SHIPPING LINES. ACTIVITIES OF THE COUNCIL, WHICH WILL MEET ANNUALLY, ARE TO FOCUS ON PROBLEM-SOLVING AND PROMOTION OF DIRECT CONTACTS BETWEEN BUSINESSMEN. AN EXECUTIVE COMMITTEE WILL BE FORMED TO IMPLEMENT THESE EFFORTS THROUGH MORE FREQUENT MEETINGS, AND TASK FORCES MAY BE SET UP AS NEEDED TO DEAL WITH SPECIFIC ISSUES. (US CHAMBER ON EMBASSY'S RECOMMENDATION, PROPOSED TASK FORCE ON JOINT VENTURES AND INDUSTRIAL COOPERATION).

3. WHILE STAFF RESOURCES OF THE CHAMBERS WILL BE MADE AVAILABLE FOR REGULAR LIAISON AND BUSINESS FACILITATION EFFORTS, THE COST OF OTHER ACTIVITIES OF ECONOMIC COUNCIL WILL BE BORNE SEPARATELY THROUGH ASSESSMENTS PAID BY COUNCIL MEMBERS.

4. NEW AGREEMENT MUST BE REVIEWED BY SENIOR OPERATING OFFICER OF US CHAMBER, WHICH GOLDY STRESSED WOULD NOT AFFECT SUBSTANCE OF AGREEMENT REACHED HERE. FOLLOWING ADMINISTRATIVE APPROVAL, IT IS EXPECTED AGREEMENT WILL BE SIGNED EARLY IN 1974, IN WARSAW OR WASHINGTON, BY PRESIDENTS RUST AND KAJZER OF RESPECTIVE CHAMBERS. HOWEVER, PLANS ARE TO BEGIN WORK IMMEDIATELY TO SELECT MEMBERSHIP OF ECONOMIC COUNCIL.

5. POLISH SIDE, INCLUDING FIRST VICE MINISTER OF FOREIGN TRADE DLUGOSZ, WHOM GOLDY MET AFTER AGREEMENT WAS INITIALLED WITH POLISH CHAMBER, DESCRIBED PLANS TO HOLD SERIES OF "ROUNDTABLE DISCUSSIONS" IN VARIOUS SECTIONS OF THE US NEXT YEAR ON DOING BUSINESS WITH POLAND. US CHAMBER OFFICIALS INDICATED SUCH ACTIVITIES COULD BE FACILITATED THROUGH ECONOMIC COUNCIL AND LOCAL AND STATE CHAMBERS WHICH ARE AFFILIATED WITH THE US CHAMBER.

6. GOLDY AND EDWARD WILSON, ASSOCIATE DIRECTOR OF CHAMBER'S EAST-WEST TRADE DIVISION, LEFT WARSAW NOVEMBER 14 FOR BUCHAREST AND SOFIA, WHERE THEY EXPECT TO CONCLUDE SIMILAR AGREEMENTS. POLISH PRESS ON NOVEMBER 15 CARRIED ANNOUNCE-
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MENT OF AGREEMENT BETWEEN US AND POLISH CHAMBERS.

7. EMBASSY POUCHING COPIES OF INITIALLED AGREEMENT TO EUR/EE (BRAINARD) AND BEWT (LOTARSKI).
DAVIES

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